



Reprinted
February 26, 2016

ENGROSSED HOUSE BILL No. 1127

DIGEST OF HB 1127 (Updated February 25, 2016 2:41 pm - DI 106)

Citations Affected: IC 24-4.5; IC 24-12.

Synopsis: Civil proceeding advance payment transactions. Defines a "civil proceeding advance payment transaction", or "CPAP transaction", as a nonrecourse transaction in which a person (CPAP provider) provides to a consumer claimant in a civil proceeding a funded amount, the repayment of which is: (1) required only if the consumer claimant prevails in the civil proceeding; and (2) sourced from the proceeds of the civil proceeding. Allows a CPAP provider to impose, not more than one time with respect to any one CPAP transaction, a charge that does not exceed: (1) \$250, if the funded amount is less than \$2,500; or (2) \$500, if the funded amount at least
(Continued next page)

Effective: Upon passage; July 1, 2016.

Lehman, Austin, Heaton

(SENATE SPONSORS — HEAD, HOLDMAN, RANDOLPH LONNIE M)

January 7, 2016, read first time and referred to Committee on Financial Institutions.
January 28, 2016, amended, reported — Do Pass.
February 1, 2016, read second time, ordered engrossed. Engrossed.
February 2, 2016, read third time, passed. Yeas 60, nays 34.

SENATE ACTION

February 8, 2016, read first time and referred to Committee on Civil Law.
February 23, 2016, amended, reported favorably — Do Pass.
February 25, 2016, read second time, amended, ordered engrossed.

EH 1127—LS 6668/DI 101



Digest Continued

\$2,500; for obtaining and preparing documents. Permits a CPAP provider to charge a fee not exceeding an annual rate of 38% of the funded amount in connection with a CPAP transaction, and specifies that other than this fee, a deferral charge that may not exceed an annual rate of 38% of the deferred amount, and the document fee, a CPAP provider may not assess or collect any other fee or charge in connection with a CPAP transaction. Provides that a CPAP transaction is not a loan. Specifies that provisions in the UCCC concerning the regular schedule of payments and maximum loan term that otherwise apply to supervised loans do not apply to CPAP transactions. Establishes certain requirements for a CPAP contract and requires that, if the consumer entering into the CPAP transaction is represented by an attorney, the consumer's attorney must review the CPAP contract.



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February 26, 2016

Second Regular Session of the 119th General Assembly (2016)

PRINTING CODE. Amendments: Whenever an existing statute (or a section of the Indiana Constitution) is being amended, the text of the existing provision will appear in this style type, additions will appear in **this style type**, and deletions will appear in ~~this style type~~.

Additions: Whenever a new statutory provision is being enacted (or a new constitutional provision adopted), the text of the new provision will appear in **this style type**. Also, the word **NEW** will appear in that style type in the introductory clause of each SECTION that adds a new provision to the Indiana Code or the Indiana Constitution.

Conflict reconciliation: Text in a statute in *this style type* or ~~this style type~~ reconciles conflicts between statutes enacted by the 2015 Regular Session of the General Assembly.

ENGROSSED HOUSE BILL No. 1127

A BILL FOR AN ACT to amend the Indiana Code concerning trade regulation.

Be it enacted by the General Assembly of the State of Indiana:

- 1 SECTION 1. IC 24-4.5-1-301.5, AS AMENDED BY P.L.137-2014,
2 SECTION 6, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
3 UPON PASSAGE]: Sec. 301.5. In addition to definitions appearing in
4 subsequent chapters in this article, the following definitions apply
5 throughout this article:
6 (1) "Affiliate", with respect to any person subject to this article,
7 means a person that, directly or indirectly, through one (1) or more
8 intermediaries:
9 (a) controls;
10 (b) is controlled by; or
11 (c) is under common control with;
12 the person subject to this article.
13 (2) "Agreement" means the bargain of the parties in fact as found in
14 their language or by implication from other circumstances, including
15 course of dealing or usage of trade or course of performance.
16 (3) "Agricultural purpose" means a purpose related to the
17 production, harvest, exhibition, marketing, transportation, processing,

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or manufacture of agricultural products by a natural person who cultivates, plants, propagates, or nurtures the agricultural products. "Agricultural products" includes agricultural, horticultural, viticultural, and dairy products, livestock, wildlife, poultry, bees, forest products, fish and shellfish, and any and all products raised or produced on farms and any processed or manufactured products thereof.

(4) "Average daily balance" means the sum of each of the daily balances in a billing cycle divided by the number of days in the billing cycle, and if the billing cycle is a month, the creditor may elect to treat the number of days in each billing cycle as thirty (30).

(5) "Closing costs" with respect to a subordinate lien mortgage transaction includes:

- (a) fees or premiums for title examination, title insurance, or similar purposes, including surveys;
- (b) fees for preparation of a deed, settlement statement, or other documents;
- (c) escrows for future payments of taxes and insurance;
- (d) fees for notarizing deeds and other documents;
- (e) appraisal fees; and
- (f) fees for credit reports.

(6) "Conspicuous" refers to a term or clause when it is so written that a reasonable person against whom it is to operate ought to have noticed it.

(7) "Consumer credit" means credit offered or extended to a consumer primarily for a personal, family, or household purpose.

(8) "Consumer credit sale" is a sale of goods, services, or an interest in land in which:

- (a) credit is granted by a person who regularly engages as a seller in credit transactions of the same kind;
- (b) the buyer is a person other than an organization;
- (c) the goods, services, or interest in land are purchased primarily for a personal, family, or household purpose;
- (d) either the debt is payable in installments or a credit service charge is made; and
- (e) with respect to a sale of goods or services, either:
 - (i) the amount of credit extended, the written credit limit, or the initial advance does not exceed fifty-three thousand five hundred dollars (\$53,500) or another amount as adjusted in accordance with the annual adjustment of the exempt threshold amount specified in Regulation Z (12 CFR 226.3 or 12 CFR 1026.3(b), as applicable); or
 - (ii) the debt is secured by personal property used or expected



- 1 to be used as the principal dwelling of the buyer.
 2 Unless the sale is made subject to this article by agreement
 3 (IC 24-4.5-2-601), "consumer credit sale" does not include a sale
 4 in which the seller allows the buyer to purchase goods or services
 5 pursuant to a lender credit card or similar arrangement or except
 6 as provided with respect to disclosure (IC 24-4.5-2-301), debtors'
 7 remedies (IC 24-4.5-5-201), providing payoff amounts
 8 (IC 24-4.5-2-209), and powers and functions of the department
 9 (IC 24-4.5-6) a sale of an interest in land which is a first lien
 10 mortgage transaction.
 11 (9) "Consumer loan" means a loan made by a person regularly
 12 engaged in the business of making loans in which:
 13 (a) the debtor is a person other than an organization;
 14 (b) the debt is primarily for a personal, family, or household
 15 purpose;
 16 (c) either the debt is payable in installments or a loan finance
 17 charge is made; and
 18 (d) either:
 19 (i) the amount of credit extended, the written credit limit, or
 20 the initial advance does not exceed fifty-three thousand five
 21 hundred dollars (\$53,500) or another amount as adjusted in
 22 accordance with the annual adjustment of the exempt
 23 threshold amount specified in Regulation Z (12 CFR 226.3 or
 24 12 CFR 1026.3(b), as applicable); or
 25 (ii) the debt is secured by an interest in land or by personal
 26 property used or expected to be used as the principal dwelling
 27 of the debtor.
 28 Except as described in IC 24-4.5-3-105, the term does not include a
 29 first lien mortgage transaction.
 30 (10) "Credit" means the right granted by a creditor to a debtor to
 31 defer payment of debt or to incur debt and defer its payment.
 32 (11) "Creditor" means a person:
 33 (a) who regularly engages in the extension of consumer credit that
 34 is subject to a credit service charge or loan finance charge, as
 35 applicable, or is payable by written agreement in more than four
 36 (4) installments (not including a down payment); and
 37 (b) to whom the obligation is initially payable, either on the face
 38 of the note or contract, or by agreement when there is not a note
 39 or contract.
 40 (12) "Depository institution" has the meaning set forth in the
 41 Federal Deposit Insurance Act (12 U.S.C. 1813(c)) and includes any
 42 credit union.



(13) "Director" means the director of the department of financial institutions or the director's designee.

(14) "Dwelling" means a residential structure that contains one (1) to four (4) units, regardless of whether the structure is attached to real property. The term includes an individual:

- (a) condominium unit;
- (b) cooperative unit;
- (c) mobile home; or
- (d) trailer;

that is used as a residence.

(15) "Earnings" means compensation paid or payable for personal services, whether denominated as wages, salary, commission, bonus, or otherwise, and includes periodic payments under a pension or retirement program.

(16) "Employee" means an individual who is paid wages or other compensation by an employer required under federal income tax law to file Form W-2 on behalf of the individual.

(17) "Federal banking agencies" means the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency, the Office of Thrift Supervision, the National Credit Union Administration, and the Federal Deposit Insurance Corporation.

(18) "First lien mortgage transaction" means:

- (a) a consumer loan; or
- (b) a consumer credit sale;

that is or will be used by the debtor primarily for personal, family, or household purposes and that is secured by a mortgage or a land contract (or another consensual security interest equivalent to a mortgage or a land contract) that constitutes a first lien on a dwelling or on residential real estate upon which a dwelling is constructed or intended to be constructed.

(19) "Immediate family member" means a spouse, child, sibling, parent, grandparent, or grandchild. The term includes stepparents, stepchildren, stepsiblings, and adoptive relationships.

(20) "Individual" means a natural person.

(21) "Lender credit card or similar arrangement" means an arrangement or loan agreement, other than a seller credit card, pursuant to which a lender gives a debtor the privilege of using a credit card, letter of credit, or other credit confirmation or identification in transactions out of which debt arises:

- (a) by the lender's honoring a draft or similar order for the payment of money drawn or accepted by the debtor;
- (b) by the lender's payment or agreement to pay the debtor's



obligations; or

(c) by the lender's purchase from the obligee of the debtor's obligations.

(22) "Licensee" means a person licensed as a creditor under this article.

(23) "Loan brokerage business" means any activity in which a person, in return for any consideration from any source, procures, attempts to procure, or assists in procuring, a mortgage transaction from a third party or any other person, whether or not the person seeking the mortgage transaction actually obtains the mortgage transaction.

(24) "Loan processor or underwriter" means an individual who performs clerical or support duties as an employee at the direction of, and subject to the supervision and instruction of, a person licensed or exempt from licensing under this article. For purposes of this subsection, the term "clerical or support duties" may include, after the receipt of an application, the following:

(a) The receipt, collection, distribution, and analysis of information common for the processing or underwriting of a mortgage transaction.

(b) The communication with a consumer to obtain the information necessary for the processing or underwriting of a loan, to the extent that the communication does not include:

(i) offering or negotiating loan rates or terms; or

(ii) counseling consumers about mortgage transaction rates or terms.

An individual engaging solely in loan processor or underwriter activities shall not represent to the public through advertising or other means of communicating or providing information, including the use of business cards, stationery, brochures, signs, rate lists, or other promotional items, that the individual can or will perform any of the activities of a mortgage loan originator.

(25) "Mortgage loan originator" means an individual who, for compensation or gain, or in the expectation of compensation or gain, regularly engages in taking a mortgage transaction application or in offering or negotiating the terms of a mortgage transaction that either is made under this article or under IC 24-4.4 or is made by an employee of a person licensed or exempt from licensing under this article or under IC 24-4.4, while the employee is engaging in the loan brokerage business. The term does not include the following:

(a) An individual engaged solely as a loan processor or underwriter as long as the individual works exclusively as an



employee of a person licensed or exempt from licensing under this article.

(b) Unless the person or entity is compensated by:

(i) a creditor;

(ii) a loan broker;

(iii) another mortgage loan originator; or

(iv) any agent of the creditor, loan broker, or other mortgage loan originator described in items (i) through (iii);

a person or entity that only performs real estate brokerage activities and is licensed or registered in accordance with applicable state law.

(c) A person solely involved in extensions of credit relating to timeshare plans (as defined in 11 U.S.C. 101(53D)).

(26) "Mortgage servicer" means the last person to whom a mortgagor or the mortgagor's successor in interest has been instructed by a mortgagee to send payments on a loan secured by a mortgage.

(27) "Mortgage transaction" means:

(a) a consumer loan; or

(b) a consumer credit sale;

that is or will be used by the debtor primarily for personal, family, or household purposes and that is secured by a mortgage or a land contract (or another consensual security interest equivalent to a mortgage or a land contract) on a dwelling or on residential real estate upon which a dwelling is constructed or intended to be constructed.

(28) "Nationwide Mortgage Licensing System and Registry", or "NMLSR", means a mortgage licensing system developed and maintained by the Conference of State Bank Supervisors and the American Association of Residential Mortgage Regulators for the licensing and registration of creditors and mortgage loan originators.

(29) "Nontraditional mortgage product" means any mortgage product other than a thirty (30) year fixed rate mortgage.

(30) "Official fees" means:

(a) fees and charges prescribed by law which actually are or will be paid to public officials for determining the existence of or for perfecting, releasing, or satisfying a security interest related to a consumer credit sale, consumer lease, or consumer loan; or

(b) premiums payable for insurance in lieu of perfecting a security interest otherwise required by the creditor in connection with the sale, lease, or loan, if the premium does not exceed the fees and charges described in paragraph (a) that would otherwise be payable.

(31) "Organization" means a corporation, a government or



1 governmental subdivision, an agency, a trust, an estate, a partnership,
 2 a limited liability company, a cooperative, an association, a joint
 3 venture, an unincorporated organization, or any other entity, however
 4 organized.

5 (32) "Payable in installments" means that payment is required or
 6 permitted by written agreement to be made in more than four (4)
 7 installments not including a down payment.

8 (33) "Person" includes an individual or an organization.

9 (34) "Person related to" with respect to an individual means:

10 (a) the spouse of the individual;

11 (b) a brother, brother-in-law, sister, or sister-in-law of the
 12 individual;

13 (c) an ancestor or lineal descendants of the individual or the
 14 individual's spouse; and

15 (d) any other relative, by blood or marriage, of the individual or
 16 the individual's spouse who shares the same home with the
 17 individual.

18 (35) "Person related to" with respect to an organization means:

19 (a) a person directly or indirectly controlling, controlled by, or
 20 under common control with the organization;

21 (b) a director, an executive officer, or a manager of the
 22 organization or a person performing similar functions with respect
 23 to the organization or to a person related to the organization;

24 (c) the spouse of a person related to the organization; and

25 (d) a relative by blood or marriage of a person related to the
 26 organization who shares the same home with the person.

27 (36) "Presumed" or "presumption" means that the trier of fact must
 28 find the existence of the fact presumed, unless and until evidence is
 29 introduced that would support a finding of its nonexistence.

30 (37) "Real estate brokerage activity" means any activity that
 31 involves offering or providing real estate brokerage services to the
 32 public, including the following:

33 (a) Acting as a real estate agent or real estate broker for a buyer,
 34 seller, lessor, or lessee of real property.

35 (b) Bringing together parties interested in the sale, purchase,
 36 lease, rental, or exchange of real property.

37 (c) Negotiating, on behalf of any party, any part of a contract
 38 relating to the sale, purchase, lease, rental, or exchange of real
 39 property (other than in connection with providing financing with
 40 respect to the sale, purchase, lease, rental, or exchange of real
 41 property).

42 (d) Engaging in any activity for which a person is required to be



1 registered or licensed as a real estate agent or real estate broker
2 under any applicable law.

3 (e) Offering to engage in any activity, or act in any capacity,
4 described in this subsection.

5 (38) "Registered mortgage loan originator" means any individual
6 who:

7 (a) meets the definition of mortgage loan originator and is an
8 employee of:

9 (i) a depository institution;

10 (ii) a subsidiary that is owned and controlled by a depository
11 institution and regulated by a federal banking agency; or

12 (iii) an institution regulated by the Farm Credit
13 Administration; and

14 (b) is registered with, and maintains a unique identifier through,
15 the NMLSR.

16 (39) "Regularly engaged", with respect to a person who extends
17 consumer credit, refers to a person who:

18 (a) extended consumer credit:

19 (i) more than twenty-five (25) times; or

20 (ii) more than five (5) times for a mortgage transaction secured
21 by a dwelling;

22 in the preceding calendar year; or

23 (b) extends or will extend consumer credit:

24 (i) more than twenty-five (25) times; or

25 (ii) more than five (5) times for a mortgage transaction secured
26 by a dwelling;

27 in the current calendar year, if the person did not meet the
28 numerical standards described in subdivision (a) in the preceding
29 calendar year.

30 (40) "Residential real estate" means any real property that is located
31 in Indiana and on which there is located or intended to be constructed
32 a dwelling.

33 (41) "Seller credit card" means an arrangement that gives to a buyer
34 or lessee the privilege of using a credit card, letter of credit, or other
35 credit confirmation or identification for the purpose of purchasing or
36 leasing goods or services from that person, a person related to that
37 person, or from that person and any other person. The term includes a
38 card that is issued by a person, that is in the name of the seller, and that
39 can be used by the buyer or lessee only for purchases or leases at
40 locations of the named seller.

41 (42) "Subordinate lien mortgage transaction" means:

42 (a) a consumer loan; or



(b) a consumer credit sale;
that is or will be used by the debtor primarily for personal, family, or household purposes and that is secured by a mortgage or a land contract (or another consensual security interest equivalent to a mortgage or a land contract) that constitutes a subordinate lien on a dwelling or on residential real estate upon which a dwelling is constructed or intended to be constructed.

(43) "Unique identifier" means a number or other identifier assigned by protocols established by the NMLSR.

(44) "Land contract" means a contract for the sale of real estate in which the seller of the real estate retains legal title to the real estate until the total contract price is paid by the buyer.

(45) "Bona fide nonprofit organization" means an organization that does the following, as determined by the director under criteria established by the director:

(a) Maintains tax exempt status under Section 501(c)(3) of the Internal Revenue Code.

(b) Promotes affordable housing or provides home ownership education or similar services.

(c) Conducts the organization's activities in a manner that serves public or charitable purposes.

(d) Receives funding and revenue and charges fees in a manner that does not encourage the organization or the organization's employees to act other than in the best interests of the organization's clients.

(e) Compensates the organization's employees in a manner that does not encourage employees to act other than in the best interests of the organization's clients.

(f) Provides to, or identifies for, debtors mortgage transactions with terms that are favorable to the debtor (as described in section 202(b)(15) of this chapter) and comparable to mortgage transactions and housing assistance provided under government housing assistance programs.

(g) Maintains certification by the United States Department of Housing and Urban Development or employs counselors who are certified by the Indiana housing and community development authority.

(46) "Civil proceeding advance payment transaction", or "CPAP transaction", has the meaning set forth in IC 24-4.5-3-110.

(47) "Civil proceeding", with respect to a CPAP transaction, has the meaning set forth in IC 24-4.5-3-110.5.

(48) "Civil proceeding advance payment contract", or "CPAP



contract", has the meaning set forth in IC 24-4.5-3-110.5.

(49) "Civil proceeding advance payment provider", or "CPAP provider", has the meaning set forth in IC 24-4.5-3-110.5.

(50) "Consumer claimant", with respect to a CPAP transaction, has the meaning set forth in IC 24-4.5-3-110.5.

(51) "Funded amount", with respect to a CPAP transaction, has the meaning set forth in IC 24-4.5-3-110.5.

SECTION 2. IC 24-4.5-3-110 IS ADDED TO THE INDIANA CODE AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE UPON PASSAGE]: Sec. 110. (1) "Civil proceeding advance payment transaction", or "CPAP transaction", means a nonrecourse transaction in which a CPAP provider provides a funded amount to a consumer claimant to use for any purpose other than prosecuting the consumer claimant's civil proceeding, if the repayment of the funded amount is:

(a) required only if the consumer claimant prevails in the civil proceeding; and

(b) sourced from the proceeds of the civil proceeding, whether the proceeds result from a judgment, a settlement, or some other resolution.

(2) The term includes a transaction:

(a) that is termed or described as:

(i) a purchase;

(ii) an assignment of an interest in a consumer claimant's civil proceeding, or in the proceeds of a consumer claimant's civil proceeding; or

by the CPAP provider; or

(b) with respect to which the CPAP provider sets forth in a CPAP contract, an agreement by:

(i) the CPAP provider to purchase from the consumer claimant; or

(ii) the consumer claimant to assign to the CPAP provider; a contingent right to receive a share of the potential proceeds of the consumer claimant's civil proceeding, whether the proceeds result from a judgment, a settlement, or some other resolution.

(3) Notwithstanding section 202(1)(i) of this chapter and section 502(6) of this chapter, a CPAP transaction is not a consumer loan.

SECTION 3. IC 24-4.5-3-110.5 IS ADDED TO THE INDIANA CODE AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE UPON PASSAGE]: Sec. 110.5. (1) "Civil proceeding", with respect to a CPAP transaction, means:



- 1 (a) a civil action;
- 2 (b) a mediation, an arbitration, or any other alternative
- 3 dispute resolution proceeding; or
- 4 (c) an administrative proceeding before:
 - 5 (i) an agency or instrumentality of the state; or
 - 6 (ii) a political subdivision, or an agency or instrumentality
 - 7 of a political subdivision, of the state;

8 that is filed in, or is under the jurisdiction of, a court with
 9 jurisdiction in Indiana, a tribunal in Indiana, or an agency or
 10 instrumentality described in subdivision (c) in Indiana. The term
 11 includes all proceedings arising out of or relating to the
 12 proceeding, including any proceedings on appeal or remand, and
 13 any enforcement, ancillary, or parallel proceedings.

14 (2) "Civil proceeding advance payment contract", or "CPAP
 15 contract", means a contract for a CPAP transaction that a CPAP
 16 provider enters into, or offers to enter into, with a consumer
 17 claimant.

18 (3) "Civil proceeding advance payment provider", or "CPAP
 19 provider", means a person that:

- 20 (a) enters into, or offers to enter into, a CPAP transaction
- 21 with a consumer claimant in connection with a civil
- 22 proceeding; and
- 23 (b) notwithstanding section 110(3) of this chapter, and subject
- 24 to IC 24-12-10, is licensed with the department in accordance
- 25 with this chapter and IC 12-24-10.

26 (4) "Consumer claimant" means an individual:

- 27 (a) who is or may become a plaintiff, a claimant, or a
- 28 demandant in a civil proceeding; and
- 29 (b) who:

30 (i) is offered a CPAP transaction by a CPAP provider; or
 31 (ii) enters into a CPAP transaction with a CPAP provider;
 32 regardless of whether the individual is a resident of Indiana.

33 (5) "Funded amount", with respect to a CPAP transaction,
 34 means the amount of money:

- 35 (a) that is provided to the consumer claimant by the CPAP
- 36 provider; and
- 37 (b) the repayment of which is:
 - 38 (i) required only if the consumer claimant prevails in the
 - 39 consumer claimant's civil proceeding; and
 - 40 (ii) sourced from the proceeds of the civil proceeding,
 - 41 whether the proceeds result from a judgment, a settlement,
 - 42 or some other resolution;



1 **regardless of the term used by the CPAP provider in the CPAP**
 2 **contract to identify the amount.**

3 SECTION 4. IC 24-4.5-3-202, AS AMENDED BY P.L.217-2007,
 4 SECTION 7, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
 5 UPON PASSAGE]: Sec. 202. (1) In addition to the loan finance charge
 6 permitted by IC 24-4.5-3-201 through IC 24-4.5-3-210, a lender may
 7 contract for and receive the following additional charges in connection
 8 with a consumer loan:

9 (a) Official fees and taxes.

10 (b) Charges for insurance as described in subsection (2).

11 (c) Annual participation fees assessed in connection with a
 12 revolving loan account. Annual participation fees must:

13 (i) be reasonable in amount;

14 (ii) bear a reasonable relationship to the lender's costs to
 15 maintain and monitor the loan account; and

16 (iii) not be assessed for the purpose of circumvention or
 17 evasion of this article, as determined by the department.

18 (d) With respect to a debt secured by an interest in land, the
 19 following closing costs, if they are bona fide, reasonable in
 20 amount, and not for the purpose of circumvention or evasion of
 21 this article:

22 (i) Fees for title examination, abstract of title, title insurance,
 23 property surveys, or similar purposes.

24 (ii) Fees for preparing deeds, mortgages, and reconveyance,
 25 settlement, and similar documents.

26 (iii) Notary and credit report fees.

27 (iv) Amounts required to be paid into escrow or trustee
 28 accounts if the amounts would not otherwise be included in
 29 the loan finance charge.

30 (v) Appraisal fees.

31 (e) Notwithstanding provisions of the Federal Consumer Credit
 32 Protection Act concerning disclosure, charges for other benefits,
 33 including insurance, conferred on the debtor, if the benefits are of
 34 value to the debtor and if the charges are reasonable in relation to
 35 the benefits, and are excluded as permissible additional charges
 36 from the loan finance charge. With respect to any other additional
 37 charge not specifically provided for in this section to be a
 38 permitted charge under this subsection, the creditor must submit
 39 a written explanation of the charge to the department indicating
 40 how the charge would be assessed and the value or benefit to the
 41 debtor. Supporting documents may be required by the department.
 42 The department shall determine whether the charge would be of



benefit to the debtor and is reasonable in relation to the benefits.
 (f) A charge not to exceed twenty-five dollars (\$25) for each return by a bank or other depository institution of a dishonored check, negotiable order of withdrawal, or share draft issued by the debtor.

(g) With respect to a revolving loan account, a fee not to exceed twenty-five dollars (\$25) in each billing cycle during which the balance due under the revolving loan account exceeds by more than one hundred dollars (\$100) the maximum credit limit for the account established by the lender.

(h) With respect to a revolving loan account, a transaction fee that may not exceed the lesser of the following:

(i) Two percent (2%) of the amount of the transaction.

(ii) Ten dollars (\$10).

(i) Notwithstanding section 110(3) of this chapter, this subdivision applies to a CPAP transaction offered or entered into after June 30, 2016. With respect to a CPAP transaction, a CPAP provider may impose the following charges and fees:

(i) This clause applies only to a CPAP transaction for an amount less than two thousand five hundred dollars (\$2,500). Not more than one (1) time with respect to any one (1) CPAP transaction, a charge that does not exceed two hundred fifty dollars (\$250) for obtaining and preparing documents.

(ii) This clause applies only to a CPAP transaction for an amount that is at least two thousand five hundred dollars (\$2,500). Not more than one (1) time with respect to any one (1) CPAP transaction, a charge that does not exceed five hundred dollars (\$500) for obtaining and preparing documents.

(iii) A fee calculated at an annual rate that does not exceed thirty-eight percent (38%) of the funded amount.

(iv) A deferral charge as set forth in section 204 of this chapter that is calculated at an annual amount that does not exceed thirty-eight percent (38%) of the deferred amount.

A CPAP provider may not assess, or collect from the consumer claimant, any other fee or charge in connection with a CPAP transaction.

The additional charges provided for in subdivisions (f), (g), and (h), and (i) are not subject to refund or rebate.

(2) An additional charge may be made for insurance in connection



1 with the loan, other than insurance protecting the lender against the
2 debtor's default or other credit loss:

3 (a) with respect to insurance against loss of or damage to property
4 or against liability, if the lender furnishes a clear and specific
5 statement in writing to the debtor, setting forth the cost of the
6 insurance if obtained from or through the lender and stating that
7 the debtor may choose the person, subject to the lender's
8 reasonable approval, through whom the insurance is to be
9 obtained; and

10 (b) with respect to consumer credit insurance providing life,
11 accident, unemployment or other loss of income, or health
12 coverage, if the insurance coverage is not a factor in the approval
13 by the lender of the extension of credit and this fact is clearly
14 disclosed in writing to the debtor, and if, in order to obtain the
15 insurance in connection with the extension of credit, the debtor
16 gives specific affirmative written indication of the desire to do so
17 after written disclosure of the cost of the insurance.

18 SECTION 5. IC 24-4.5-3-502, AS AMENDED BY P.L.186-2015,
19 SECTION 16, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE
20 UPON PASSAGE]: Sec. 502. (1) A person that is a:

21 (a) depository institution;

22 (b) subsidiary that is owned and controlled by a depository
23 institution and regulated by a federal banking agency; or

24 (c) credit union service organization;

25 may engage in Indiana in the making of consumer loans (including
26 small loans that are subject to IC 24-4.5-7) that are not mortgage
27 transactions without obtaining a license under this article.

28 (2) A collection agency licensed under IC 25-11-1 may engage in:

29 (a) taking assignments of consumer loans (including small loans
30 that are subject to IC 24-4.5-7) that are not mortgage transactions;
31 and

32 (b) undertaking the direct collection of payments from or the
33 enforcement of rights against debtors arising from consumer loans
34 (including small loans that are subject to IC 24-4.5-7) that are not
35 mortgage transactions;

36 in Indiana without obtaining a license under this article.

37 (3) A person that does not qualify under subsection (1) or (2) shall
38 acquire and retain a license under this chapter in order to regularly
39 engage in Indiana in the following actions with respect to consumer
40 loans that are not small loans (as defined in IC 24-4.5-7-104) or
41 mortgage transactions:

42 (a) The making of consumer loans.



(b) Taking assignments of consumer loans.

(c) Undertaking the direct collection of payments from or the enforcement of rights against debtors arising from consumer loans.

(4) A separate license under this chapter is required for each legal entity that engages in Indiana in any activity described in subsection (3). However, a separate license under this chapter is not required for each branch of a legal entity licensed under this chapter to perform an activity described in subsection (3).

(5) Except as otherwise provided in subsections (1) and (2), a separate license under IC 24-4.5-7 is required in order to regularly engage in Indiana in the following actions with respect to small loans (as defined in IC 24-4.5-7-104):

(a) The making of small loans (as defined in IC 24-4.5-7-104).

(b) Taking assignments of small loans (as defined in IC 24-4.5-7-104).

(c) Undertaking the direct collection of payments from or the enforcement of rights against debtors arising from small loans (as defined in IC 24-4.5-7-104).

A person that seeks licensure under IC 24-4.5-7 in order to regularly engage in Indiana in the actions set forth in this subsection shall apply to the department for that license in the form and manner prescribed by the department, and is subject to the same licensure requirements and procedures as an applicant for a license to make consumer loans (other than small loans or mortgage transactions) under this section.

(6) A CPAP contract must comply with IC 24-12-2.

SECTION 6. IC 24-12 IS ADDED TO THE INDIANA CODE AS A NEW ARTICLE TO READ AS FOLLOWS [EFFECTIVE JULY 1, 2016]:

ARTICLE 12. CIVIL PROCEEDING ADVANCE PAYMENTS

Chapter 1. Definitions

Sec. 1. The following definitions apply throughout this article:

(1) "Advertise" means publishing or disseminating any written, electronic, or printed communication, or any communication by means of recorded telephone messages or transmitted on radio, television, the Internet, or similar communications media, including film strips, motion pictures, and videos, published, disseminated, circulated, or placed before the public, directly or indirectly, for the purpose of inducing a consumer to enter into a CPAP transaction.

(2) "Charges" means the amount of money to be paid to a CPAP provider by or on behalf of a consumer above the



1 funded amount provided by or on behalf of the CPAP
 2 provider to a consumer claimant. The term includes all
 3 administrative, origination, underwriting, and other fees no
 4 matter how denominated.

5 (3) "Civil proceeding advance payment provider", or "CPAP
 6 provider", has the meaning set forth in IC 24-4.5-3-110.5.

7 (4) "Civil proceeding advance payment transaction", or
 8 "CPAP transaction", has the meaning set forth in
 9 IC 24-4.5-3-110.

10 (5) "Consumer claimant", with respect to a CPAP
 11 transaction, has the meaning set forth in IC 24-4.5-3-110.5.

12 (6) "Funded amount", with respect to a CPAP transaction,
 13 has the meaning set forth in IC 24-4.5-3-110.5.

14 (7) "Funding date" means the date on which the funded
 15 amount is transferred to the consumer claimant by the CPAP
 16 provider, by:

17 (A) personal delivery, wire, Automated Clearing House
 18 (ACH), or other electronic means; or

19 (B) insured, certified, or registered United States mail.

20 (8) "Legal claim" means a bona fide civil claim or cause of
 21 action.

22 (9) "Resolution date" means the date the amount funded to
 23 the consumer claimant, plus the agreed upon charges, are
 24 delivered to the CPAP provider.

25 Chapter 2. Contract Requirements

26 Sec. 1. Every CPAP transaction must meet the following
 27 requirements:

28 (1) The contract must be completely filled in when presented
 29 to the consumer claimant for signature.

30 (2) The contract must contain, in bold and boxed type, a right
 31 of rescission, allowing the consumer claimant to cancel the
 32 contract without penalty or further obligation if, not later
 33 than five (5) business days after the funding date, the
 34 consumer claimant either:

35 (A) returns to the CPAP provider the full amount of the
 36 disbursed funds by delivering the provider's uncashed
 37 check to the provider's office in person; or

38 (B) mails, by insured, certified, or registered United States
 39 mail, to the address specified in the contract, a notice of
 40 cancellation and includes in the mailing a return of the full
 41 amount of disbursed funds in the form of the provider's
 42 uncashed check or a registered or certified check or money



order.

(3) The contract must contain the initials of the consumer claimant on each page.

(4) If the consumer claimant is represented by an attorney in the civil proceeding on which a CPAP transaction is based, the CPAP contract must contain a written acknowledgment by the attorney that attests to the following:

(A) That to the best of the attorney's knowledge, all costs and charges relating to the CPAP transaction have been disclosed to the consumer claimant.

(B) That the attorney is being paid by the consumer claimant on a contingency basis under a written fee agreement.

(C) That all proceeds of the civil proceeding will be disbursed through a trust account of the attorney, or through a settlement fund established to receive the proceeds of the civil proceeding on behalf of the consumer claimant.

(D) That the attorney is following the instructions of the consumer claimant with respect to the CPAP transaction.

(E) That the attorney has not received a referral fee or other consideration from the CPAP provider, and agrees not to receive a referral fee or other consideration from the CPAP provider at any time, in connection with the CPAP transaction.

If the attorney retained by the consumer claimant in the consumer claimant's civil proceeding does not complete the acknowledgment required by this subdivision, the contract, and the CPAP transaction to which it pertains, are void. However, the contract, and the CPAP transaction to which it pertains, remain valid and enforceable if the consumer claimant or the attorney terminates the representation.

Chapter 3. CPAP Provider Prohibitions

Sec. 1. A CPAP provider may not do any of the following:

(1) Pay or offer to pay a commission, referral fee, or other form of consideration to any attorney, law firm, medical provider, chiropractor, or physical therapist, or any of their employees for referring a consumer claimant to the provider.

(2) Accept a commission, referral fee, rebate, or other form of consideration from an attorney, law firm, medical provider, chiropractor, or physical therapist, or any of their employees.

(3) Intentionally advertise materially false or misleading



1 information regarding the CPAP provider's products or
2 services.

3 (4) Refer, in furtherance of an initial CPAP transaction, a
4 consumer claimant or potential customer claimant to a
5 specific attorney, law firm, medical provider, chiropractor, or
6 physical therapist, or any of their employees. However, if a
7 customer needs legal representation, the company may refer
8 the person to a local or state bar association referral service.

9 (5) Knowingly provide funding to a consumer claimant who
10 has previously assigned or sold a part of the consumer
11 claimant's right to proceeds from the consumer's legal claim
12 without first making payment to or purchasing a prior
13 unsatisfied CPAP provider's entire funded amount and
14 contracted charges, unless a lesser amount is otherwise agreed
15 to in writing by the CPAP provider. However, multiple CPAP
16 providers may agree to provide a CPAP transaction to a
17 consumer claimant simultaneously if the consumer claimant
18 and the consumer claimant's attorney consent to the
19 arrangement in writing.

20 (6) Receive any right to make any decision with respect to the
21 conduct of the underlying legal claim or any settlement or
22 resolution of the claim, or make any decision with respect to
23 the conduct of the underlying legal claim or any settlement or
24 resolution of the claim. The right to make these decisions
25 remains solely with the consumer claimant and the attorney
26 in the legal claim.

27 (7) Knowingly pay or offer to pay for court costs, filing fees,
28 or attorney's fees either during or after the resolution of the
29 legal claim, using funds from the CPAP transaction.

30 Chapter 4. Contracted Amounts

31 Sec. 1. A CPAP provider shall require the contracted amount
32 payable to the provider to comply with IC 24-4.5-3-201.

33 Chapter 5. Disclosures

34 Sec. 1. Each contract must contain the disclosures specified in
35 this section, which are material terms of the contract. Unless
36 otherwise specified, the disclosures must be in at least a 12 point
37 bold font and be placed clearly and conspicuously within the
38 contract. The following disclosures are required:

39 (1) On the front page, under appropriate headings, language
40 specifying:

41 (A) the funded amount to be paid to the consumer claimant
42 by the CPAP provider;



- 1 (B) an itemization of one (1) time charges;
- 2 (C) the total amount to be assigned by the consumer
- 3 claimant to the CPAP provider, including the funded
- 4 amount and all charges; and
- 5 (D) a payment schedule including the funded amount and
- 6 all charges, listing all dates and the amount due at the end
- 7 of each one hundred eighty (180) day period, from the
- 8 funding date until the date on which the maximum amount
- 9 due to the CPAP provider by the consumer claimant
- 10 occurs.
- 11 (2) A notice within the body of the contract stating the
- 12 following: "Consumer Claimant's Right to Cancellation: You
- 13 may cancel this contract without penalty or further obligation
- 14 within five (5) business days after the funding date if you
- 15 either:
- 16 (A) return to the CPAP provider the full amount of the
- 17 disbursed funds by delivering the provider's uncashed
- 18 check to the provider's office in person; or
- 19 (B) mail, by insured, certified, or registered United States
- 20 mail, to the CPAP provider at the address specified in the
- 21 contract, a notice of cancellation and include in the mailing
- 22 a return of the full amount of disbursed funds in the form
- 23 of the provider's uncashed check or a registered or
- 24 certified check or money order."
- 25 (3) A notice informing the consumer claimant that the CPAP
- 26 provider has no role in deciding whether, when, and how
- 27 much the legal claim is settled for. However, the consumer
- 28 claimant and consumer claimant's attorney must notify the
- 29 CPAP provider of the outcome of the legal claim by
- 30 settlement or adjudication before the resolution date. The
- 31 CPAP provider may seek updated information about the
- 32 status of the legal claim but in no event may the provider
- 33 interfere with the independent professional judgment of the
- 34 attorney in the handling of the legal claim or any settlement.
- 35 (4) Within the body of the contract, in all capital letters in at
- 36 least a 12 point bold font contained within a box the following:
- 37 "THE FUNDED AMOUNT AND AGREED UPON
- 38 CHARGES SHALL BE PAID ONLY FROM THE
- 39 PROCEEDS OF YOUR LEGAL CLAIM, AND SHALL BE
- 40 PAID ONLY TO THE EXTENT THAT THERE ARE
- 41 AVAILABLE PROCEEDS FROM YOUR LEGAL CLAIM.
- 42 YOU WILL NOT OWE (INSERT NAME OF THE CIVIL



1 PROCEEDING ADVANCE PAYMENT PROVIDER)
 2 ANYTHING IF THERE ARE NO PROCEEDS FROM YOUR
 3 LEGAL CLAIM, UNLESS YOU HAVE VIOLATED ANY
 4 MATERIAL TERM OF THIS CONTRACT OR YOU HAVE
 5 COMMITTED FRAUD AGAINST THE CIVIL
 6 PROCEEDING ADVANCE PAYMENT PROVIDER.".

7 (5) Located immediately above the place on the contract
 8 where the consumer claimant's signature is required, in at
 9 least a 12 point bold font the following: "Do not sign this
 10 contract before you read it completely or if the contract
 11 contains any blank spaces. You are entitled to a completely
 12 filled in copy of the contract. Before you sign this contract,
 13 you should obtain the advice of an attorney. Depending on the
 14 circumstances, you may want to consult a tax, public or
 15 private benefits planning, or financial professional. You
 16 acknowledge that your attorney in the legal claim has
 17 provided no tax, public or private benefit planning, or
 18 financial advice regarding this transaction.".

19 **Chapter 6. Violations**

20 **Sec. 1. (a)** The department of financial institutions may enforce
 21 this article.

22 **(b)** This article does not restrict the exercise of powers or the
 23 performance of the duties of department of financial institutions.

24 **Sec. 2.** If a court with jurisdiction determines that a CPAP
 25 provider has intentionally violated the provisions of this article
 26 with regard to a specific CPAP transaction, the CPAP provider is
 27 entitled to recover only the funded amount provided to the
 28 consumer claimant in that CPAP transaction and is not entitled to
 29 any additional charges.

30 **Chapter 7. Assignability**

31 **Sec. 1.** A consumer claimant may assign the contingent right to
 32 receive an amount of the potential proceeds of a legal claim.

33 **Sec. 2.** This article may not be construed to cause any CPAP
 34 transaction that complies with this article to be considered a loan
 35 or to be otherwise subject to any other provisions of Indiana law
 36 governing loans.

37 **Chapter 8. Attorney Prohibitions**

38 **Sec. 1.** An attorney or law firm retained by the consumer
 39 claimant in the legal claim may not have a financial interest in the
 40 CPAP provider offering a CPAP transaction to that consumer
 41 claimant. Additionally, any attorney who has referred the
 42 consumer claimant to the consumer claimant's retained attorney



1 may not have a financial interest in the CPAP provider offering a
 2 CPAP transaction to that consumer claimant.

3 **Chapter 9. Privileged Communication**

4 **Sec. 1.** No communication between the consumer claimant's
 5 attorney in the legal claim and the CPAP provider with respect to
 6 the CPAP transaction limits, waives, or abrogates the scope or
 7 nature of any statutory or common law privilege, including the
 8 work product doctrine and the attorney client privilege.

9 **Chapter 10. Licensure**

10 **Sec. 1.** A person may not engage in the business of providing a
 11 CPAP transaction unless the person is licensed with the
 12 department of financial institutions under IC 24-4.5-3.

13 **Sec. 2.** Every person shall, at the time of filing for licensure, file
 14 with the department of financial institutions, if required by the
 15 department, a bond satisfactory to the department in an amount
 16 not to exceed fifty thousand dollars (\$50,000). Instead of the bond,
 17 at the option of the person, the person may post an irrevocable
 18 letter of credit. The terms of the bond must run concurrently with
 19 the period during which the license will be in effect. The bond must
 20 provide that the person will faithfully follow the law.

21 **Sec. 3.** A person that applies for licensure with the department
 22 of financial institutions after June 30, 2016, and before January 1,
 23 2017, may engage in a CPAP transaction while the person's
 24 application is awaiting approval by the department. However, if
 25 the department denies the person's application for licensure, the
 26 person may not enter into, or offer to enter into, any new CPAP
 27 transaction during the period beginning on the effective date of the
 28 denial, and ending on the effective date of any license subsequently
 29 issued to the person by the department of financial institutions,
 30 subject to any right to a stay or an appeal of the denial available
 31 under IC 4-21.5. Any CPAP transaction entered into before July 1,
 32 2016, is not subject to this article.

33 **Chapter 11. Rules**

34 **Sec. 1.** The department of financial institutions may adopt rules
 35 under IC 4-22-2 to implement this article.

36 **SECTION 7.** An emergency is declared for this act.



COMMITTEE REPORT

Mr. Speaker: Your Committee on Financial Institutions, to which was referred House Bill 1127, has had the same under consideration and begs leave to report the same back to the House with the recommendation that said bill be amended as follows:

Page 2, delete lines 21 through 22.

Page 3, delete lines 15 through 42, begin a new paragraph and insert:

"SECTION 2. IC 24-4.5-1-301.5, AS AMENDED BY P.L.137-2014, SECTION 6, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE UPON PASSAGE]: Sec. 301.5. In addition to definitions appearing in subsequent chapters in this article, the following definitions apply throughout this article:

(1) "Affiliate", with respect to any person subject to this article, means a person that, directly or indirectly, through one (1) or more intermediaries:

- (a) controls;
- (b) is controlled by; or
- (c) is under common control with;

the person subject to this article.

(2) "Agreement" means the bargain of the parties in fact as found in their language or by implication from other circumstances, including course of dealing or usage of trade or course of performance.

(3) "Agricultural purpose" means a purpose related to the production, harvest, exhibition, marketing, transportation, processing, or manufacture of agricultural products by a natural person who cultivates, plants, propagates, or nurtures the agricultural products. "Agricultural products" includes agricultural, horticultural, viticultural, and dairy products, livestock, wildlife, poultry, bees, forest products, fish and shellfish, and any and all products raised or produced on farms and any processed or manufactured products thereof.

(4) "Average daily balance" means the sum of each of the daily balances in a billing cycle divided by the number of days in the billing cycle, and if the billing cycle is a month, the creditor may elect to treat the number of days in each billing cycle as thirty (30).

(5) "Closing costs" with respect to a subordinate lien mortgage transaction includes:

- (a) fees or premiums for title examination, title insurance, or similar purposes, including surveys;
- (b) fees for preparation of a deed, settlement statement, or other documents;



- (c) escrows for future payments of taxes and insurance;
- (d) fees for notarizing deeds and other documents;
- (e) appraisal fees; and
- (f) fees for credit reports.

(6) "Conspicuous" refers to a term or clause when it is so written that a reasonable person against whom it is to operate ought to have noticed it.

(7) "Consumer credit" means credit offered or extended to a consumer primarily for a personal, family, or household purpose.

(8) "Consumer credit sale" is a sale of goods, services, or an interest in land in which:

- (a) credit is granted by a person who regularly engages as a seller in credit transactions of the same kind;
- (b) the buyer is a person other than an organization;
- (c) the goods, services, or interest in land are purchased primarily for a personal, family, or household purpose;
- (d) either the debt is payable in installments or a credit service charge is made; and
- (e) with respect to a sale of goods or services, either:
 - (i) the amount of credit extended, the written credit limit, or the initial advance does not exceed fifty-three thousand five hundred dollars (\$53,500) or another amount as adjusted in accordance with the annual adjustment of the exempt threshold amount specified in Regulation Z (12 CFR 226.3 or 12 CFR 1026.3(b), as applicable); or
 - (ii) the debt is secured by personal property used or expected to be used as the principal dwelling of the buyer.

Unless the sale is made subject to this article by agreement (IC 24-4.5-2-601), "consumer credit sale" does not include a sale in which the seller allows the buyer to purchase goods or services pursuant to a lender credit card or similar arrangement or except as provided with respect to disclosure (IC 24-4.5-2-301), debtors' remedies (IC 24-4.5-5-201), providing payoff amounts (IC 24-4.5-2-209), and powers and functions of the department (IC 24-4.5-6) a sale of an interest in land which is a first lien mortgage transaction.

(9) "Consumer loan" means a loan made by a person regularly engaged in the business of making loans in which:

- (a) the debtor is a person other than an organization;
- (b) the debt is primarily for a personal, family, or household purpose;
- (c) either the debt is payable in installments or a loan finance



charge is made; and

(d) either:

- (i) the amount of credit extended, the written credit limit, or the initial advance does not exceed fifty-three thousand five hundred dollars (\$53,500) or another amount as adjusted in accordance with the annual adjustment of the exempt threshold amount specified in Regulation Z (12 CFR 226.3 or 12 CFR 1026.3(b), as applicable); or
- (ii) the debt is secured by an interest in land or by personal property used or expected to be used as the principal dwelling of the debtor.

Except as described in IC 24-4.5-3-105, the term does not include a first lien mortgage transaction.

(10) "Credit" means the right granted by a creditor to a debtor to defer payment of debt or to incur debt and defer its payment.

(11) "Creditor" means a person:

- (a) who regularly engages in the extension of consumer credit that is subject to a credit service charge or loan finance charge, as applicable, or is payable by written agreement in more than four (4) installments (not including a down payment); and
- (b) to whom the obligation is initially payable, either on the face of the note or contract, or by agreement when there is not a note or contract.

(12) "Depository institution" has the meaning set forth in the Federal Deposit Insurance Act (12 U.S.C. 1813(c)) and includes any credit union.

(13) "Director" means the director of the department of financial institutions or the director's designee.

(14) "Dwelling" means a residential structure that contains one (1) to four (4) units, regardless of whether the structure is attached to real property. The term includes an individual:

- (a) condominium unit;
- (b) cooperative unit;
- (c) mobile home; or
- (d) trailer;

that is used as a residence.

(15) "Earnings" means compensation paid or payable for personal services, whether denominated as wages, salary, commission, bonus, or otherwise, and includes periodic payments under a pension or retirement program.

(16) "Employee" means an individual who is paid wages or other compensation by an employer required under federal income tax law



to file Form W-2 on behalf of the individual.

(17) "Federal banking agencies" means the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency, the Office of Thrift Supervision, the National Credit Union Administration, and the Federal Deposit Insurance Corporation.

(18) "First lien mortgage transaction" means:

- (a) a consumer loan; or
- (b) a consumer credit sale;

that is or will be used by the debtor primarily for personal, family, or household purposes and that is secured by a mortgage or a land contract (or another consensual security interest equivalent to a mortgage or a land contract) that constitutes a first lien on a dwelling or on residential real estate upon which a dwelling is constructed or intended to be constructed.

(19) "Immediate family member" means a spouse, child, sibling, parent, grandparent, or grandchild. The term includes stepparents, stepchildren, stepsiblings, and adoptive relationships.

(20) "Individual" means a natural person.

(21) "Lender credit card or similar arrangement" means an arrangement or loan agreement, other than a seller credit card, pursuant to which a lender gives a debtor the privilege of using a credit card, letter of credit, or other credit confirmation or identification in transactions out of which debt arises:

- (a) by the lender's honoring a draft or similar order for the payment of money drawn or accepted by the debtor;
- (b) by the lender's payment or agreement to pay the debtor's obligations; or
- (c) by the lender's purchase from the obligee of the debtor's obligations.

(22) "Licensee" means a person licensed as a creditor under this article.

(23) "Loan brokerage business" means any activity in which a person, in return for any consideration from any source, procures, attempts to procure, or assists in procuring, a mortgage transaction from a third party or any other person, whether or not the person seeking the mortgage transaction actually obtains the mortgage transaction.

(24) "Loan processor or underwriter" means an individual who performs clerical or support duties as an employee at the direction of, and subject to the supervision and instruction of, a person licensed or exempt from licensing under this article. For purposes of this subsection, the term "clerical or support duties" may include, after the



receipt of an application, the following:

- (a) The receipt, collection, distribution, and analysis of information common for the processing or underwriting of a mortgage transaction.
- (b) The communication with a consumer to obtain the information necessary for the processing or underwriting of a loan, to the extent that the communication does not include:
 - (i) offering or negotiating loan rates or terms; or
 - (ii) counseling consumers about mortgage transaction rates or terms.

An individual engaging solely in loan processor or underwriter activities shall not represent to the public through advertising or other means of communicating or providing information, including the use of business cards, stationery, brochures, signs, rate lists, or other promotional items, that the individual can or will perform any of the activities of a mortgage loan originator.

(25) "Mortgage loan originator" means an individual who, for compensation or gain, or in the expectation of compensation or gain, regularly engages in taking a mortgage transaction application or in offering or negotiating the terms of a mortgage transaction that either is made under this article or under IC 24-4.4 or is made by an employee of a person licensed or exempt from licensing under this article or under IC 24-4.4, while the employee is engaging in the loan brokerage business. The term does not include the following:

- (a) An individual engaged solely as a loan processor or underwriter as long as the individual works exclusively as an employee of a person licensed or exempt from licensing under this article.
- (b) Unless the person or entity is compensated by:
 - (i) a creditor;
 - (ii) a loan broker;
 - (iii) another mortgage loan originator; or
 - (iv) any agent of the creditor, loan broker, or other mortgage loan originator described in items (i) through (iii);

a person or entity that only performs real estate brokerage activities and is licensed or registered in accordance with applicable state law.

- (c) A person solely involved in extensions of credit relating to timeshare plans (as defined in 11 U.S.C. 101(53D)).

(26) "Mortgage servicer" means the last person to whom a mortgagor or the mortgagor's successor in interest has been instructed by a mortgagee to send payments on a loan secured by a mortgage.



(27) "Mortgage transaction" means:

- (a) a consumer loan; or
- (b) a consumer credit sale;

that is or will be used by the debtor primarily for personal, family, or household purposes and that is secured by a mortgage or a land contract (or another consensual security interest equivalent to a mortgage or a land contract) on a dwelling or on residential real estate upon which a dwelling is constructed or intended to be constructed.

(28) "Nationwide Mortgage Licensing System and Registry", or "NMLSR", means a mortgage licensing system developed and maintained by the Conference of State Bank Supervisors and the American Association of Residential Mortgage Regulators for the licensing and registration of creditors and mortgage loan originators.

(29) "Nontraditional mortgage product" means any mortgage product other than a thirty (30) year fixed rate mortgage.

(30) "Official fees" means:

- (a) fees and charges prescribed by law which actually are or will be paid to public officials for determining the existence of or for perfecting, releasing, or satisfying a security interest related to a consumer credit sale, consumer lease, or consumer loan; or
- (b) premiums payable for insurance in lieu of perfecting a security interest otherwise required by the creditor in connection with the sale, lease, or loan, if the premium does not exceed the fees and charges described in paragraph (a) that would otherwise be payable.

(31) "Organization" means a corporation, a government or governmental subdivision, an agency, a trust, an estate, a partnership, a limited liability company, a cooperative, an association, a joint venture, an unincorporated organization, or any other entity, however organized.

(32) "Payable in installments" means that payment is required or permitted by written agreement to be made in more than four (4) installments not including a down payment.

(33) "Person" includes an individual or an organization.

(34) "Person related to" with respect to an individual means:

- (a) the spouse of the individual;
- (b) a brother, brother-in-law, sister, or sister-in-law of the individual;
- (c) an ancestor or lineal descendants of the individual or the individual's spouse; and
- (d) any other relative, by blood or marriage, of the individual or the individual's spouse who shares the same home with the



individual.

(35) "Person related to" with respect to an organization means:

- (a) a person directly or indirectly controlling, controlled by, or under common control with the organization;
- (b) a director, an executive officer, or a manager of the organization or a person performing similar functions with respect to the organization or to a person related to the organization;
- (c) the spouse of a person related to the organization; and
- (d) a relative by blood or marriage of a person related to the organization who shares the same home with the person.

(36) "Presumed" or "presumption" means that the trier of fact must find the existence of the fact presumed, unless and until evidence is introduced that would support a finding of its nonexistence.

(37) "Real estate brokerage activity" means any activity that involves offering or providing real estate brokerage services to the public, including the following:

- (a) Acting as a real estate agent or real estate broker for a buyer, seller, lessor, or lessee of real property.
- (b) Bringing together parties interested in the sale, purchase, lease, rental, or exchange of real property.
- (c) Negotiating, on behalf of any party, any part of a contract relating to the sale, purchase, lease, rental, or exchange of real property (other than in connection with providing financing with respect to the sale, purchase, lease, rental, or exchange of real property).
- (d) Engaging in any activity for which a person is required to be registered or licensed as a real estate agent or real estate broker under any applicable law.
- (e) Offering to engage in any activity, or act in any capacity, described in this subsection.

(38) "Registered mortgage loan originator" means any individual who:

- (a) meets the definition of mortgage loan originator and is an employee of:
 - (i) a depository institution;
 - (ii) a subsidiary that is owned and controlled by a depository institution and regulated by a federal banking agency; or
 - (iii) an institution regulated by the Farm Credit Administration; and
- (b) is registered with, and maintains a unique identifier through, the NMLSR.

(39) "Regularly engaged", with respect to a person who extends



consumer credit, refers to a person who:

- (a) extended consumer credit:
 - (i) more than twenty-five (25) times; or
 - (ii) more than five (5) times for a mortgage transaction secured by a dwelling;
 in the preceding calendar year; or
- (b) extends or will extend consumer credit:
 - (i) more than twenty-five (25) times; or
 - (ii) more than five (5) times for a mortgage transaction secured by a dwelling;
 in the current calendar year, if the person did not meet the numerical standards described in subdivision (a) in the preceding calendar year.

(40) "Residential real estate" means any real property that is located in Indiana and on which there is located or intended to be constructed a dwelling.

(41) "Seller credit card" means an arrangement that gives to a buyer or lessee the privilege of using a credit card, letter of credit, or other credit confirmation or identification for the purpose of purchasing or leasing goods or services from that person, a person related to that person, or from that person and any other person. The term includes a card that is issued by a person, that is in the name of the seller, and that can be used by the buyer or lessee only for purchases or leases at locations of the named seller.

(42) "Subordinate lien mortgage transaction" means:

- (a) a consumer loan; or
- (b) a consumer credit sale;

that is or will be used by the debtor primarily for personal, family, or household purposes and that is secured by a mortgage or a land contract (or another consensual security interest equivalent to a mortgage or a land contract) that constitutes a subordinate lien on a dwelling or on residential real estate upon which a dwelling is constructed or intended to be constructed.

(43) "Unique identifier" means a number or other identifier assigned by protocols established by the NMLSR.

(44) "Land contract" means a contract for the sale of real estate in which the seller of the real estate retains legal title to the real estate until the total contract price is paid by the buyer.

(45) "Bona fide nonprofit organization" means an organization that does the following, as determined by the director under criteria established by the director:

- (a) Maintains tax exempt status under Section 501(c)(3) of the



Internal Revenue Code.

(b) Promotes affordable housing or provides home ownership education or similar services.

(c) Conducts the organization's activities in a manner that serves public or charitable purposes.

(d) Receives funding and revenue and charges fees in a manner that does not encourage the organization or the organization's employees to act other than in the best interests of the organization's clients.

(e) Compensates the organization's employees in a manner that does not encourage employees to act other than in the best interests of the organization's clients.

(f) Provides to, or identifies for, debtors mortgage transactions with terms that are favorable to the debtor (as described in section 202(b)(15) of this chapter) and comparable to mortgage transactions and housing assistance provided under government housing assistance programs.

(g) Maintains certification by the United States Department of Housing and Urban Development or employs counselors who are certified by the Indiana housing and community development authority.

(46) "Civil proceeding advance payment transaction", or "CPAP transaction", has the meaning set forth in IC 24-4.5-3-110.

(47) "Civil proceeding", with respect to a CPAP transaction, has the meaning set forth in IC 24-4.5-3-110.5.

(48) "Civil proceeding advance payment contract", or "CPAP contract", has the meaning set forth in IC 24-4.5-3-110.5.

(49) "Civil proceeding advance payment provider", or "CPAP provider", has the meaning set forth in IC 24-4.5-3-110.5.

(50) "Consumer claimant", with respect to a CPAP transaction, has the meaning set forth in IC 24-4.5-3-110.5.

(51) "Funded amount", with respect to a CPAP transaction, has the meaning set forth in IC 24-4.5-3-110.5.

SECTION 3. IC 24-4.5-3-110 IS ADDED TO THE INDIANA CODE AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE UPON PASSAGE]: Sec. 110. (1) "Civil proceeding advance payment transaction", or "CPAP transaction", means a nonrecourse loan transaction in which a CPAP provider as creditor provides a funded amount to a consumer claimant to use for any purpose other than prosecuting the consumer claimant's civil proceeding, if the repayment of the funded amount is:

(a) required only if the consumer claimant prevails in the civil



proceeding; and

(b) sourced from the proceeds of the civil proceeding, whether the proceeds result from a judgment, a settlement, or some other resolution.

(2) The term includes a transaction:

(a) that is termed or described as:

(i) a purchase;

(ii) an assignment of an interest in a consumer claimant's civil proceeding, or in the proceeds of a consumer claimant's civil proceeding; or

by the CPAP provider; or

(b) with respect to which the CPAP provider sets forth in a CPAP contract, an agreement by:

(i) the CPAP provider to purchase from the consumer claimant; or

(ii) the consumer claimant to assign to the CPAP provider; a contingent right to receive a share of the potential proceeds of the consumer claimant's civil proceeding, whether the proceeds result from a judgment, a settlement, or some other resolution.

SECTION 4. IC 24-4.5-3-110.5 IS ADDED TO THE INDIANA CODE AS A NEW SECTION TO READ AS FOLLOWS [EFFECTIVE UPON PASSAGE]: Sec. 110.5. (1) "Civil proceeding", with respect to a CPAP transaction, means:

(a) a civil action;

(b) a mediation, an arbitration, or any other alternative dispute resolution proceeding; or

(c) an administrative proceeding before:

(i) an agency or instrumentality of the state; or

(ii) a political subdivision, or an agency or instrumentality of a political subdivision, of the state;

that is filed in, or is under the jurisdiction of, a court with jurisdiction in Indiana, a tribunal in Indiana, or an agency or instrumentality described in subdivision (c) in Indiana. The term includes all proceedings arising out of or relating to the proceeding, including any proceedings on appeal or remand, and any enforcement, ancillary, or parallel proceedings.

(2) "Civil proceeding advance payment contract", or "CPAP contract", means a contract for a CPAP transaction that a CPAP provider enters into, or offers to enter into, with a consumer claimant.

(3) "Civil proceeding advance payment provider", or "CPAP



provider", means a person that, as a creditor:

- (a) enters into, or offers to enter into, a CPAP transaction with a consumer claimant in connection with a civil proceeding; and**
- (b) is licensed with, or is required to be licensed with, the department under this chapter.**

(4) "Consumer claimant" means an individual:

- (a) who is or may become a plaintiff, a claimant, or a demandant in a civil proceeding; and**
- (b) who:**

- (i) is offered a CPAP transaction by a CPAP provider; or**
- (ii) enters into a CPAP transaction with a CPAP provider;**

regardless of whether the individual is a resident of Indiana.

(5) "Funded amount", with respect to a CPAP transaction, means the amount of money:

- (a) that is provided to the consumer claimant by the CPAP provider; and**
- (b) the repayment of which is:**
 - (i) required only if the consumer claimant prevails in the consumer claimant's civil proceeding; and**
 - (ii) sourced from the proceeds of the civil proceeding, whether the proceeds result from a judgment, a settlement, or some other resolution;**

regardless of the term used by the CPAP provider in the CPAP contract to identify the amount.

SECTION 5. IC 24-4.5-3-202, AS AMENDED BY P.L.217-2007, SECTION 7, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE UPON PASSAGE]: Sec. 202. (1) In addition to the loan finance charge permitted by IC 24-4.5-3-201 through IC 24-4.5-3-210, a lender may contract for and receive the following additional charges in connection with a consumer loan:

- (a) Official fees and taxes.**
- (b) Charges for insurance as described in subsection (2).**
- (c) Annual participation fees assessed in connection with a revolving loan account. Annual participation fees must:**
 - (i) be reasonable in amount;**
 - (ii) bear a reasonable relationship to the lender's costs to maintain and monitor the loan account; and**
 - (iii) not be assessed for the purpose of circumvention or evasion of this article, as determined by the department.**
- (d) With respect to a debt secured by an interest in land, the following closing costs, if they are bona fide, reasonable in**



amount, and not for the purpose of circumvention or evasion of this article:

- (i) Fees for title examination, abstract of title, title insurance, property surveys, or similar purposes.
- (ii) Fees for preparing deeds, mortgages, and reconveyance, settlement, and similar documents.
- (iii) Notary and credit report fees.
- (iv) Amounts required to be paid into escrow or trustee accounts if the amounts would not otherwise be included in the loan finance charge.
- (v) Appraisal fees.
- (e) Notwithstanding provisions of the Federal Consumer Credit Protection Act concerning disclosure, charges for other benefits, including insurance, conferred on the debtor, if the benefits are of value to the debtor and if the charges are reasonable in relation to the benefits, and are excluded as permissible additional charges from the loan finance charge. With respect to any other additional charge not specifically provided for in this section to be a permitted charge under this subsection, the creditor must submit a written explanation of the charge to the department indicating how the charge would be assessed and the value or benefit to the debtor. Supporting documents may be required by the department. The department shall determine whether the charge would be of benefit to the debtor and is reasonable in relation to the benefits.
- (f) A charge not to exceed twenty-five dollars (\$25) for each return by a bank or other depository institution of a dishonored check, negotiable order of withdrawal, or share draft issued by the debtor.
- (g) With respect to a revolving loan account, a fee not to exceed twenty-five dollars (\$25) in each billing cycle during which the balance due under the revolving loan account exceeds by more than one hundred dollars (\$100) the maximum credit limit for the account established by the lender.
- (h) With respect to a revolving loan account, a transaction fee that may not exceed the lesser of the following:
 - (i) Two percent (2%) of the amount of the transaction.
 - (ii) Ten dollars (\$10).
- (i) This subdivision applies to a CPAP transaction offered or entered into after June 30, 2016. With respect to a CPAP transaction, a CPAP provider may impose, not more than one (1) time with respect to any one (1) CPAP transaction, a charge that does not exceed five hundred dollars (\$500) for**



obtaining and preparing documents. A charge made or collected under this section does not constitute interest and is not a rate under IC 35-45-7-1. Except for a fee at the rate set forth in section 508(2)(a)(i) of this chapter, without regard to the amount of the CPAP transaction or the use of the actuarial method of calculation, the charge set forth in section 204 of this chapter, and the charge set forth in this subdivision, a CPAP provider may not assess to, or collect from, the consumer claimant any other fee or charge in connection with a CPAP transaction.

The additional charges provided for in subdivisions (f), (g), ~~and~~ (h), **and (i)** are not subject to refund or rebate.

(2) An additional charge may be made for insurance in connection with the loan, other than insurance protecting the lender against the debtor's default or other credit loss:

- (a) with respect to insurance against loss of or damage to property or against liability, if the lender furnishes a clear and specific statement in writing to the debtor, setting forth the cost of the insurance if obtained from or through the lender and stating that the debtor may choose the person, subject to the lender's reasonable approval, through whom the insurance is to be obtained; and
- (b) with respect to consumer credit insurance providing life, accident, unemployment or other loss of income, or health coverage, if the insurance coverage is not a factor in the approval by the lender of the extension of credit and this fact is clearly disclosed in writing to the debtor, and if, in order to obtain the insurance in connection with the extension of credit, the debtor gives specific affirmative written indication of the desire to do so after written disclosure of the cost of the insurance.

SECTION 6. IC 24-4.5-3-502, AS AMENDED BY P.L.186-2015, SECTION 16, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE UPON PASSAGE]: Sec. 502. (1) A person that is a:

- (a) depository institution;
- (b) subsidiary that is owned and controlled by a depository institution and regulated by a federal banking agency; or
- (c) credit union service organization;

may engage in Indiana in the making of consumer loans (including small loans that are subject to IC 24-4.5-7) that are not mortgage transactions without obtaining a license under this article.

(2) A collection agency licensed under IC 25-11-1 may engage in:

- (a) taking assignments of consumer loans (including small loans



that are subject to IC 24-4.5-7) that are not mortgage transactions;
and

(b) undertaking the direct collection of payments from or the enforcement of rights against debtors arising from consumer loans (including small loans that are subject to IC 24-4.5-7) that are not mortgage transactions;

in Indiana without obtaining a license under this article.

(3) A person that does not qualify under subsection (1) or (2) shall acquire and retain a license under this chapter in order to regularly engage in Indiana in the following actions with respect to consumer loans that are not small loans (as defined in IC 24-4.5-7-104) or mortgage transactions:

- (a) The making of consumer loans.
- (b) Taking assignments of consumer loans.
- (c) Undertaking the direct collection of payments from or the enforcement of rights against debtors arising from consumer loans.

(4) A separate license under this chapter is required for each legal entity that engages in Indiana in any activity described in subsection (3). However, a separate license under this chapter is not required for each branch of a legal entity licensed under this chapter to perform an activity described in subsection (3).

(5) Except as otherwise provided in subsections (1) and (2), a separate license under IC 24-4.5-7 is required in order to regularly engage in Indiana in the following actions with respect to small loans (as defined in IC 24-4.5-7-104):

- (a) The making of small loans (as defined in IC 24-4.5-7-104).
- (b) Taking assignments of small loans (as defined in IC 24-4.5-7-104).
- (c) Undertaking the direct collection of payments from or the enforcement of rights against debtors arising from small loans (as defined in IC 24-4.5-7-104).

A person that seeks licensure under IC 24-4.5-7 in order to regularly engage in Indiana in the actions set forth in this subsection shall apply to the department for that license in the form and manner prescribed by the department, and is subject to the same licensure requirements and procedures as an applicant for a license to make consumer loans (other than small loans or mortgage transactions) under this section.

(6) The following apply with respect to a CPAP transaction that is offered or entered into after June 30, 2016:

- (a) Subject to subdivision (b), a CPAP contract must be in a form and made in a manner approved by the department.**



(b) If the consumer claimant is represented by an attorney in the civil proceeding on which a CPAP transaction is based, the CPAP contract must contain a written acknowledgment by the attorney that attests to the following:

- (i) That to the best of the attorney's knowledge, all costs and charges relating to the CPAP transaction have been disclosed to the consumer claimant.**
- (ii) That the attorney is being paid by the consumer claimant on a contingency basis under a written fee agreement.**
- (iii) That all proceeds of the civil proceeding will be disbursed through a trust account of the attorney, or through a settlement fund established to receive the proceeds of the civil proceeding on behalf of the consumer claimant.**
- (iv) That the attorney is following the instructions of the consumer claimant with respect to the CPAP transaction.**
- (v) That the attorney has not received a referral fee or other consideration from the CPAP provider, and agrees not to receive a referral fee or other consideration from the CPAP provider at any time, in connection with the CPAP transaction.**

If the attorney retained by the consumer claimant in the consumer claimant's civil proceeding does not complete the acknowledgment required by this subdivision, the CPAP contract, and the CPAP transaction to which it pertains, are void. However, the CPAP contract, and the CPAP transaction to which it pertains, remain valid and enforceable if the consumer claimant or the attorney terminates the representation.

SECTION 7. IC 24-4.5-3-511, AS AMENDED BY P.L.186-2015, SECTION 20, IS AMENDED TO READ AS FOLLOWS [EFFECTIVE UPON PASSAGE]: Sec. 511. Regular Schedule of Payments; Maximum Loan Term — **(1) This section does not apply to a CPAP transaction.**

(2) Supervised loans not made pursuant to a revolving loan account and in which the principal is four thousand dollars (\$4,000) or less are payable in a single instalment or shall be scheduled to be payable in substantially equal instalments that are payable at equal periodic intervals, except to the extent that the schedule of payments is adjusted to the seasonal or irregular income of the debtor, and:

- (a) over a period of not more than thirty-seven (37) months if the**



principal is more than three hundred dollars (\$300); or
 (b) over a period of not more than twenty-five (25) months if the
 principal is three hundred dollars (\$300) or less.

~~(2)~~ **(3)** The amounts of three hundred dollars (\$300) and four
 thousand dollars (\$4,000) in subsection ~~(1)~~ **(2)** are subject to change
 pursuant to the provisions on adjustment of dollar amounts
 (IC 24-4.5-1-106). However, notwithstanding IC 24-4.5-1-106(1), the
 Reference Base Index to be used with respect to the amount of:

~~(1)~~ **(a)** three hundred dollars (\$300) is the Index for October
 1992; and

~~(2)~~ **(b)** four thousand dollars (\$4,000) is the Index for October
 2012."

Delete pages 4 through 25.

Page 26, delete lines 1 through 26.

Renumber all SECTIONS consecutively.

and when so amended that said bill do pass.

(Reference is to HB 1127 as introduced.)

HEATON

Committee Vote: yeas 11, nays 1.

COMMITTEE REPORT

Madam President: The Senate Committee on Civil Law, to which
 was referred House Bill No. 1127, has had the same under
 consideration and begs leave to report the same back to the Senate with
 the recommendation that said bill be AMENDED as follows:

Page 1, delete lines 1 through 17.

Delete page 2.

Page 3, delete lines 1 through 12.

Page 11, line 41, delete "loan".

Page 11, line 41, delete "as".

Page 11, line 42, delete "creditor".

Page 12, between lines 23 and 24, begin a new paragraph and insert:

**"(3) Notwithstanding section 202(1)(i) of this chapter and section
 502(6) of this chapter, a CPAP transaction is not a consumer
 loan."**

Page 13, line 4, delete "that, as a creditor:" and insert **"that:"**.

Page 13, line 8, after "(b)" insert **"notwithstanding section 110(3)**

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of this chapter, and subject to IC 24-12-10,".

Page 13, line 8, delete "with, or is required to be licensed with," and insert **"with"**.

Page 13, line 9, delete "under" and insert **"in accordance with"**.

Page 13, line 9, delete "chapter." and insert **"chapter and IC 12-24-10."**

Page 14, line 41, delete "This" and insert **"Notwithstanding section 110(3) of this chapter, this"**.

Page 15, line 6, delete "the rate set" and insert **"a rate that does not exceed thirty-eight percent (38%) of the funded amount,"**.

Page 15, delete lines 7 through 8.

Page 15, line 9, delete "actuarial method of calculation,".

Page 16, line 42, delete "The following apply with respect to a CPAP transaction that" and insert **"A CPAP contract must comply with IC 24-12-2."**

Delete page 17.

Page 18, delete lines 1 through 15, begin a new paragraph and insert:

"SECTION 3. IC 24-12 IS ADDED TO THE INDIANA CODE AS A **NEW ARTICLE TO READ AS FOLLOWS** [EFFECTIVE JULY 1, 2016]:

ARTICLE 12. CIVIL PROCEEDING ADVANCE PAYMENTS
Chapter 1. Definitions

Sec. 1. The following definitions apply throughout this article:

(1) **"Advertise"** means publishing or disseminating any written, electronic, or printed communication, or any communication by means of recorded telephone messages or transmitted on radio, television, the Internet, or similar communications media, including film strips, motion pictures, and videos, published, disseminated, circulated, or placed before the public, directly or indirectly, for the purpose of inducing a consumer to enter into a CPAP transaction.

(2) **"Charges"** means the amount of money to be paid to a CPAP provider by or on behalf of a consumer above the funded amount provided by or on behalf of the CPAP provider to a consumer claimant. The term includes all administrative, origination, underwriting, and other fees no matter how denominated.

(3) **"Civil proceeding advance payment provider"**, or **"CPAP provider"**, has the meaning set forth in IC 24-4.5-3-110.5.

(4) **"Civil proceeding advance payment transaction"**, or **"CPAP transaction"**, has the meaning set forth in



IC 24-4.5-3-110.

(5) "Consumer claimant", with respect to a CPAP transaction, has the meaning set forth in IC 24-4.5-3-110.5.

(6) "Funded amount", with respect to a CPAP transaction, has the meaning set forth in IC 24-4.5-3-110.5.

(7) "Funding date" means the date on which the funded amount is transferred to the consumer claimant by the CPAP provider, by:

(A) personal delivery, wire, Automated Clearing House (ACH), or other electronic means; or

(B) insured, certified, or registered United States mail.

(8) "Legal claim" means a bona fide civil claim or cause of action.

(9) "Resolution date" means the date the amount funded to the consumer claimant, plus the agreed upon charges, are delivered to the CPAP provider.

Chapter 2. Contract Requirements

Sec. 1. Every CPAP transaction must meet the following requirements:

(1) The contract must be completely filled in when presented to the consumer claimant for signature.

(2) The contract must contain, in bold and boxed type, a right of rescission, allowing the consumer claimant to cancel the contract without penalty or further obligation if, not later than five (5) business days after the funding date, the consumer claimant either:

(A) returns to the CPAP provider the full amount of the disbursed funds by delivering the provider's uncashed check to the provider's office in person; or

(B) mails, by insured, certified, or registered United States mail, to the address specified in the contract, a notice of cancellation and includes in the mailing a return of the full amount of disbursed funds in the form of the provider's uncashed check or a registered or certified check or money order.

(3) The contract must contain the initials of the consumer claimant on each page.

Chapter 3. CPAP Provider Prohibitions

Sec. 1. A CPAP provider may not do any of the following:

(1) Pay or offer to pay a commission, referral fee, or other form of consideration to any attorney, law firm, medical provider, chiropractor, or physical therapist, or any of their



employees for referring a consumer claimant to the provider.

(2) Accept a commission, referral fee, rebate, or other form of consideration from an attorney, law firm, medical provider, chiropractor, or physical therapist, or any of their employees.

(3) Intentionally advertise materially false or misleading information regarding the CPAP provider's products or services.

(4) Refer, in furtherance of an initial CPAP transaction, a consumer claimant or potential customer claimant to a specific attorney, law firm, medical provider, chiropractor, or physical therapist, or any of their employees. However, if a customer needs legal representation, the company may refer the person to a local or state bar association referral service.

(5) Knowingly provide funding to a consumer claimant who has previously assigned or sold a part of the consumer claimant's right to proceeds from the consumer's legal claim without first making payment to or purchasing a prior unsatisfied CPAP provider's entire funded amount and contracted charges, unless a lesser amount is otherwise agreed to in writing by the CPAP provider. However, multiple CPAP providers may agree to provide a CPAP transaction to a consumer claimant simultaneously if the consumer claimant and the consumer claimant's attorney consent to the arrangement in writing.

(6) Receive any right to make any decision with respect to the conduct of the underlying legal claim or any settlement or resolution of the claim, or make any decision with respect to the conduct of the underlying legal claim or any settlement or resolution of the claim. The right to make these decisions remains solely with the consumer claimant and the attorney in the legal claim.

(7) Knowingly pay or offer to pay for court costs, filing fees, or attorney's fees either during or after the resolution of the legal claim, using funds from the CPAP transaction.

Chapter 4. Contracted Amounts

Sec. 1. A CPAP provider shall require the contracted amount payable to the provider to comply with IC 24-4.5-3-201.

Chapter 5. Disclosures

Sec. 1. Each contract must contain the disclosures specified in this section, which are material terms of the contract. Unless otherwise specified, the disclosures must be in at least a 12 point bold font and be placed clearly and conspicuously within the



contract. The following disclosures are required:

(1) On the front page, under appropriate headings, language specifying:

(A) the funded amount to be paid to the consumer claimant by the CPAP provider;

(B) an itemization of one (1) time charges;

(C) the total amount to be assigned by the consumer claimant to the CPAP provider, including the funded amount and all charges; and

(D) a payment schedule including the funded amount and all charges, listing all dates and the amount due at the end of each one hundred eighty (180) day period, from the funding date until the date on which the maximum amount due to the CPAP provider by the consumer claimant occurs.

(2) A notice within the body of the contract stating the following: "Consumer Claimant's Right to Cancellation: You may cancel this contract without penalty or further obligation within five (5) business days after the funding date if you either:

(A) return to the CPAP provider the full amount of the disbursed funds by delivering the provider's uncashed check to the provider's office in person; or

(B) mail, by insured, certified, or registered United States mail, to the CPAP provider at the address specified in the contract, a notice of cancellation and include in the mailing a return of the full amount of disbursed funds in the form of the provider's uncashed check or a registered or certified check or money order."

(3) A notice informing the consumer claimant that the CPAP provider has no role in deciding whether, when, and how much the legal claim is settled for. However, the consumer claimant and consumer claimant's attorney must notify the CPAP provider of the outcome of the legal claim by settlement or adjudication before the resolution date. The CPAP provider may seek updated information about the status of the legal claim but in no event may the provider interfere with the independent professional judgment of the attorney in the handling of the legal claim or any settlement.

(4) Within the body of the contract, in all capital letters in at least a 12 point bold font contained within a box the following: "THE FUNDED AMOUNT AND AGREED UPON



CHARGES SHALL BE PAID ONLY FROM THE PROCEEDS OF YOUR LEGAL CLAIM, AND SHALL BE PAID ONLY TO THE EXTENT THAT THERE ARE AVAILABLE PROCEEDS FROM YOUR LEGAL CLAIM. YOU WILL NOT OWE (INSERT NAME OF THE CIVIL PROCEEDING ADVANCE PAYMENT PROVIDER) ANYTHING IF THERE ARE NO PROCEEDS FROM YOUR LEGAL CLAIM, UNLESS YOU HAVE VIOLATED ANY MATERIAL TERM OF THIS CONTRACT OR YOU HAVE COMMITTED FRAUD AGAINST THE CIVIL PROCEEDING ADVANCE PAYMENT PROVIDER."

(5) Located immediately above the place on the contract where the consumer claimant's signature is required, in at least a 12 point bold font the following: "Do not sign this contract before you read it completely or if the contract contains any blank spaces. You are entitled to a completely filled in copy of the contract. Before you sign this contract, you should obtain the advice of an attorney. Depending on the circumstances, you may want to consult a tax, public or private benefits planning, or financial professional. You acknowledge that your attorney in the legal claim has provided no tax, public or private benefit planning, or financial advice regarding this transaction."

Chapter 6. Violations

Sec. 1. (a) The department of financial institutions may enforce this article.

(b) This article does not restrict the exercise of powers or the performance of the duties of department of financial institutions.

Sec. 2. If a court with jurisdiction determines that a CPAP provider has intentionally violated the provisions of this article with regard to a specific CPAP transaction, the CPAP provider is entitled to recover only the funded amount provided to the consumer claimant in that CPAP transaction and is not entitled to any additional charges.

Chapter 7. Assignability

Sec. 1. A consumer claimant may assign the contingent right to receive an amount of the potential proceeds of a legal claim.

Sec. 2. This article may not be construed to cause any CPAP transaction that complies with this article to be considered a loan or to be otherwise subject to any other provisions of Indiana law governing loans.

Sec. 3. Only attorney's liens related to the legal claim or



Medicare or other statutory liens related to the legal claim take priority over a lien of the CPAP provider. All other liens take priority by normal operation of law.

Chapter 8. Attorney Prohibitions

Sec. 1. An attorney or law firm retained by the consumer claimant in the legal claim may not have a financial interest in the CPAP provider offering a CPAP transaction to that consumer claimant. Additionally, any attorney who has referred the consumer claimant to the consumer claimant's retained attorney may not have a financial interest in the CPAP provider offering a CPAP transaction to that consumer claimant.

Chapter 9. Privileged Communication

Sec. 1. No communication between the consumer claimant's attorney in the legal claim and the CPAP provider with respect to the CPAP transaction limits, waives, or abrogates the scope or nature of any statutory or common law privilege, including the work product doctrine and the attorney client privilege.

Chapter 10. Licensure

Sec. 1. A person may not engage in the business of providing a CPAP transaction unless the person is licensed with the department of financial institutions under IC 24-4.5-3.

Sec. 2. Every person shall, at the time of filing for licensure, file with the department of financial institutions, if required by the department, a bond satisfactory to the department in an amount not to exceed fifty thousand dollars (\$50,000). Instead of the bond, at the option of the person, the person may post an irrevocable letter of credit. The terms of the bond must run concurrently with the period during which the license will be in effect. The bond must provide that the person will faithfully follow the law.

Sec. 3. A person that applies for licensure with the department of financial institutions after June 30, 2016, and before January 1, 2017, may engage in a CPAP transaction while the person's application is awaiting approval by the department. However, if the department denies the person's application for licensure, the person may not enter into, or offer to enter into, any new CPAP transaction during the period beginning on the effective date of the denial, and ending on the effective date of any license subsequently issued to the person by the department of financial institutions, subject to any right to a stay or an appeal of the denial available under IC 4-21.5. Any CPAP transaction entered into before July 1, 2016, is not subject to this article.

Chapter 11. Rules



Sec. 1. The department of financial institutions may adopt rules under IC 4-22-2 to implement this article."

Renumber all SECTIONS consecutively.

and when so amended that said bill do pass.

(Reference is to HB 1127 as printed January 29, 2016.)

BRAY, Chairperson

Committee Vote: Yeas 10, Nays 0.

SENATE MOTION

Madam President: I move that Engrossed House Bill 1127 be amended to read as follows:

Page 13, delete lines 15 through 28, begin a new line block indented and insert:

"(i) Notwithstanding section 110(3) of this chapter, this subdivision applies to a CPAP transaction offered or entered into after June 30, 2016. With respect to a CPAP transaction, a CPAP provider may impose the following charges and fees:

(i) This clause applies only to a CPAP transaction for an amount less than two thousand five hundred dollars (\$2,500). Not more than one (1) time with respect to any one (1) CPAP transaction, a charge that does not exceed two hundred fifty dollars (\$250) for obtaining and preparing documents.

(ii) This clause applies only to a CPAP transaction for an amount that is at least two thousand five hundred dollars (\$2,500). Not more than one (1) time with respect to any one (1) CPAP transaction, a charge that does not exceed five hundred dollars (\$500) for obtaining and preparing documents.

(iii) A fee calculated at an annual rate that does not exceed thirty-eight percent (38%) of the funded amount.

(iv) A deferral charge as set forth in section 204 of this chapter that is calculated at an annual amount that does not exceed thirty-eight percent (38%) of the deferred amount.

A CPAP provider may not assess, or collect from the consumer claimant, any other fee or charge in connection with a CPAP transaction."



Page 16, between lines 34 and 35, begin a new line block indented and insert:

"(4) If the consumer claimant is represented by an attorney in the civil proceeding on which a CPAP transaction is based, the CPAP contract must contain a written acknowledgment by the attorney that attests to the following:

(A) That to the best of the attorney's knowledge, all costs and charges relating to the CPAP transaction have been disclosed to the consumer claimant.

(B) That the attorney is being paid by the consumer claimant on a contingency basis under a written fee agreement.

(C) That all proceeds of the civil proceeding will be disbursed through a trust account of the attorney, or through a settlement fund established to receive the proceeds of the civil proceeding on behalf of the consumer claimant.

(D) That the attorney is following the instructions of the consumer claimant with respect to the CPAP transaction.

(E) That the attorney has not received a referral fee or other consideration from the CPAP provider, and agrees not to receive a referral fee or other consideration from the CPAP provider at any time, in connection with the CPAP transaction.

If the attorney retained by the consumer claimant in the consumer claimant's civil proceeding does not complete the acknowledgment required by this subdivision, the contract, and the CPAP transaction to which it pertains, are void. However, the contract, and the CPAP transaction to which it pertains, remain valid and enforceable if the consumer claimant or the attorney terminates the representation."

Page 19, delete lines 39 through 42.

(Reference is to EHB 1127 as printed February 24, 2016.)

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